

SAP Business One Solution for Food Companies

Too often, you are forced to choose a software solution that has been designed as the lowest common denominator for a range of business types which means you don't get immediate business benefits. Design constraints, narrow functionality, configuration limitations, customisation costs, or sometimes just a simple lack of industry knowledge on the part of the service provider are issues that prevent food companies from realising the benefits that a modern solution should offer.

How to get a taste

SAP Business One is the business management solution that has been adopted by many food companies around the world. Bluekey have configured the solution specifically to cater for their many customers in the food industry, whether primary manufacturers, processors or distributors.

SAP Business One is affordable for the SME market and features fast implementation, ease of use and a rapid return on investment.

With **SAP Business One**, you can instantaneously access critical data that provides a complete and up-to-the-minute view of your entire business – so you can respond to customers faster and grow your business more profitably.

SAP Business One provides for high levels of configuration and customization. Depending on the level of complexity of your food business, or on your human resource capacity to assimilate change and complexity, SAP Business One will be implemented to cater specifically for your needs.

SAP Business One is the solution for all food businesses; with existing applications in flavours, spices, oils, food processing, baking, seafood, importing, food distribution and more.

SAP Business One is ideal for SME's seeking to gain greater control over operations by improving visibility into the supply chain, automating key production processes, tracking compliance, and focusing on innovation and speed to market. The software provides complete support for:

- Financials
- Integrating and automating processes across sales, manufacturing, finance, and operations
- Managing sales, production, and purchase orders
- Batch and formula management
- Material requirements planning for multilevel production processes
- Providing real-time visibility and reporting on materials and stock across the production chain
- Tracking and reporting on regulatory compliance – and on progress against industry key performance indicators (KPIs) or benchmarks

SAP Country



“As a child my family's menu consisted of two choices: take it or leave it”-
Buddy Hackett

These are often the two choices presented when looking for a solution that will best fit your company's requirements.

Not anymore ... not with **SAP Business One for Food Companies**



BLUEKEY
Professional SAP® Business One Solutions

A Nibble at the Features

- Certificate of Analysis (COA) tracking.
- Batch tracking – including a Batch Transaction report showing purchase and invoice details.
- Landed Cost functionality – (Multi Currency is standard)
- Electronic Alerts including notifications on item expiry dates
- Business Rules – Management approvals on documents before they are posted
- Demand, forecast and planning functionality based on seasonality and trends
- Tracking of Shipments, docking dates, estimated arrival times.
- Multiple, Special, Volume and Date driven price lists
- Bonded warehouse functionality
- Tracking of consignment stock
- FIFO Costing (also standard and moving average available)
- Production including multi level Bill of Materials.
- Units of measure
- Alternative items
- Formulation Management
- Quality Control

“SAP Business One has improved our entire way of doing business – processes, functions, controls – everything is optimized”

Neil Pascal, Financial Director, Breco Seafoods

- 3rd Party merchandising and logistics
- Supply Chain integration, and reverse supply chain integration to chain stores and other majors

SAP Business One can be further enhanced with the **Batchmaster** add-on for Process/Recipe-based industries which provides for greater control and reporting on formulation, production batches and QC.

Business Benefits

Get a complete view of your business with a single, accurate source for all critical, up-to-the-minute business data. Give your business users instant access to the information they need to run the business:

- **Reduce cost and increase scale of manufacturing** with a comprehensive application that delivers all the core functionality needed to support your operations.
- **Optimize inventory** through better resource planning and production management.
- **Enhance customer service and order fulfillment**
- **Execute compliance** to industry, quality and regulatory standards with clear, transparent data throughout the supply chain.
- **Expand your business and customer base** with opportunity management and CRM. A complete customer view across sales, distribution, and financials helps you uncover new ways to serve your customers faster and better.
- **Reduce stock-holding** with make to order and efficient raw material management
- **Take proactive control of your business** through automatic alerts (eg. Notifications on item expiry dates), workflows (for example, management approvals on documents before committing), and response to key business events and customer needs. Get out of the reactive, time-consuming "fire drills".
- **Streamline your operations** by seamlessly integrating key business processes such as sales, purchasing, inventory, production and financials eliminating redundant data entries and errors.
- **Efficient BOM and formulation management.**
- **Improved tracking of lots and batches**, shipments and deliveries including a Batch Transaction report showing purchase and invoice details
- **Accurate Stock costing and GP management:** FIFO costing of inventory, finished good and WIP (or standard/moving average). Multiple, complex price lists including specials, contract pricing, volume and date driven pricing, and pricing based on chain store operating procedures. Landed Cost functionality (multi-currency as standard)
- **Easy to understand, user-friendly** screens that fit the production and distribution process and minimize data entry
- **Rapid ROI;** the solution is quick to implement, and immediately increases productivity and control to enhance profitability

SAP Business One for Food Companies caters for all aspects of manufacturing and distribution in the food industry. Bluekey's skilled consultants will be able to advise you of the level of functionality applicable to your business and your budget.

SAP Business One for Food Companies is provided by Bluekey in partnership with SAP and Batchmaster. SAP is the world's leader in business software solutions. Batchmaster are a world leader in the field of process manufacturing. Bluekey, a Gold certified partner, has a long and distinguished record of implementing SAP solutions for SME's and is currently holder of the SAP Africa's "SAP Business One Partner-of-the Year" award.

Batchmaster Features

Batchmaster Manufacturing add-on for SAP Business One extends SAP Business One to provide the functionality required by sophisticated Process-or Recipe-based manufacturing in the Food industry. It extends SAP Business One through the addition of unlimited units of measure and automated conversions, and an enhanced lot number configurator, and adds a suite of Process Manufacturing functions:.

- **Formulation;** comprehensive multi-level formula management with roll-back. Mixed units of measure and material substitutions
- **Laboratory;** On-screen product development. Definable raw material/ingredient specifications
- **Production;** Independent end-items. Controls production of intermediates and finished goods. Sizing by finished weight, volume or available materials.MIX, FILL and ASSEMBLY batch types
- **Planning;** Master Production Schedule (MPS) and Material Requirements Planning (MRP)
- **Lot Traceability;** traceability to full recall.
- **Costing;** precise accurate monitoring of all cost factors including materials, labour, overhead, loss and more. Reformulation to target cost.
- **QC;** flexible definition of tests, target values and control limits.
- **Compliance;** Ingredients, shelf life, date/time stamped records, lot recall, material safety data sheets, wide range of compliance reports.

Batchmaster provides a batch centric view of the food production and distribution process with strong controls and compliance. It is suited to businesses with the capacity and resources to implement a sophisticated industry leading solution.

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